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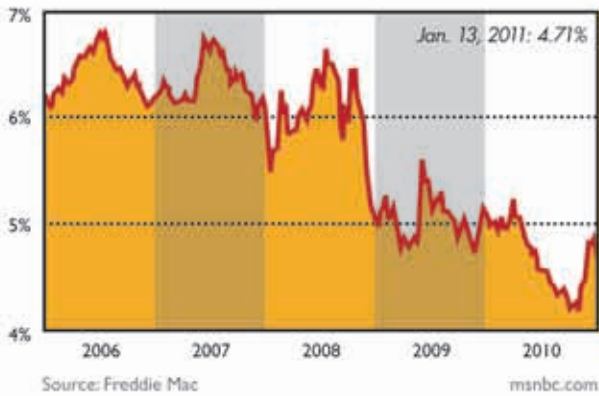


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Audit & Readership Report, 2009
CIRCULATION & READERSHIP

1. Average net circulation: 19,961
2. La Jolla Village News is distributed regularly in your area. Do you or someone in your household normally read or look through La Jolla Village News?
YES, 445 of 463 households or 96.1% indicated that they receive La Jolla Village News on a regular basis.
3. If you could receive only one publication would you prefer to receive the La Jolla Village News or La Jolla Light?
LA JOLLA VILLAGE NEWS 60.5% (310 respondents)
LA JOLLA LIGHT 39.5% (202 respondents)
4. Do you frequently purchase products or services from ads seen in La Jolla Village News?
YES 77.3% (324 respondents) NO 22% (95 respondents)
5. How long do you keep La Jolla Village News before discarding it?
36% 1-2 Days 31% 3-4 Days 17% 5-6 Days 16% 1 Week of More



Real Estate Pullout Section



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FEATURED HOME: The Lisle Morgan House Historic Site #767



Recently listed, this picturesque historic 3 BR/ 2 BA Spanish Colonial in the heart of La Jolla's Barber Tract has been meticulously restored and comes with the Mills Act property tax benefit. Warm & inviting, the home's charming interiors feature a spacious living and dining room that open to a sun-drenched patio. The perfect place to enjoy coast living, the walled patio boasts fountains, Moorish accents and an outdoor fireplace. Walk down a quiet secluded cul-de-sac to a beautiful white sand beach only 1-block away.

Go to www.LindaMarrone.com for the history of the Barber Tract.
Offered at: \$2,395,000

For More Information:
Linda Marrone
Coldwell Banker
(858) 456-3224
lmarrone@san.rr.com
DRE license 01081197

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2675 Saint Tropez Place, La Jolla

Experience rare quality, privacy, and perfection, ocean and sunset views, and easy alfresco living and entertaining in this gorgeous 6 bedroom 4 bath home with south-facing yard and pool/spa on quiet cul de sac street. Expanded and completely rebuilt in 2007, this light, bright, airy home with open floor plan includes 2 built-out offices/bedrooms, a superb Bulthaup kitchen, master bedroom with his/hers separate baths, media/family rooms, security system, sound system, A/C, built-in bar-b-que, sunny patios, 3-car garage, and a beautiful .5+ acre yard. Enjoy nearly one-level living in North La Jolla offering easy access to La Jolla Shores beach, the Village, and freeways.



THE REED TEAM

Phil & Pam Reed | Amanda Jones

Visit www.reedteam.com for all recorded 2009 & 2010 La Jolla Sales

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* Floor plans, square footages and measurements may vary with location, Buyers to verify prior to close of escrow. DRE# 00864942

Good News and Bad News

Good: we actually have gotten a high net worth client approved without using tax returns. That's right, the voice of reason prevailed.

Someone who should get a loan, but could not use tax returns, was approved by a lender who has developed some alternative documentation programs, full of checks and balances, that allow borrowers who have cash flow get a mortgage to finance residential real estate. A little like the good old days when a loan that should be done, could be done.

Bad: Fed is sending out rumors that they want to go back to the way we used to qualify borrowers, allowing the housing portion of monthly debt to be not more than 28% of monthly income and total debts to be about 36%. Currently, we can go 45-50%. Should that be implemented, along with the inevitable rise in interest rates, buying power could be cut in half of what it is now. There have been some

very nice houses come on the market for sale lately, in fact more quality inventory is needed. If you are considering buying or selling, now could be the best time, while qualifying is still within reach and we even have some alternative programs to allow high net worth individuals to get loans.

One of our valued Congressmen has told me that many of those cash investors buying up our foreclosed and short sale inventories are just bringing back the oil dollars we have given to them for high priced gas and oil. And I would add China. They get their money from us, too. All of those "Made in China" labels should really read, "Owned by China". Three reasons to buy real estate now: Prices are at an all time low, you can buy now while financing is available, keep ownership of the US in the US.



GUEST EDITOR
Nancy Gardner



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GIRARD AVENUE COLLECTION

Celebrate Spring!

Wednesday, May 4, 2011
3:00 - 7:00 pm

Girard Avenue Collection
7505 Girard Ave, La Jolla, CA

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 - Shoes, sandals & scarves ~ Tootsies La Jolla
 - Table flowers ~ Bridget's Blooms
 - New arrivals for the garden ~ Girard Avenue Collection
- Refreshments

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From my garden to yours

The Secret Garden Tour of old La Jolla is just around the corner

By **LINDA MARRONE** | SPECIAL TO THE VILLAGE NEWS

Blossoming into its 13th year, the La Jolla Historical Society's Secret Garden Tour of Old La Jolla has blossomed into a much anticipated perennial event that allows you to wander through the garden gates and enjoy some of La Jolla's most exclusive and cherished Secret Gardens.

This year's tour will take place on Saturday, May 14 and it promises to be another memorable event that will showcase a variety of gardens that range from classic old La Jolla style to elegant and grand. To maintain the "secret," garden locations are revealed on the day of the tour, but here is a little glimpse into what springtime in La Jolla will have in store for you.

The edible landscape at a classic old La Jolla home will show you how functional and attractive a vegetable garden can be for both you and your neighbors. There are also several gardens designed with outdoor living and entertaining in mind. Surrounded by lushly planted beds and the scents of roses and herbs, these areas are sure to inspire you make an outdoor living room in your own garden. We also have the rare opportunity to visit a garden on acres of land overlooking the ocean where the gardens, views and architecture are certain to leave you with lasting memories of the day.

To enhance the experience of each garden you will find artists capturing colorful garden scenes on canvas, creative tabletop and outdoor entertaining displays by internationally known designers and live music performed by a variety of accomplished musicians.

Call (858) 459-5335 ext. 5 or go to www.lajollahistory.org for more to information and how to make reservations for this special day.



La Jolla Shores garden filled with vibrant color and beautifully manicured trees. Courtesy La Jolla Historical Society



Intimate patio garden at a historic home on Park Row. Courtesy La Jolla Historical Society



Whimsical children's playhouse in a La Jolla Farms garden. Courtesy La Jolla Historical Society

The 2011 Coronado Home and Garden Tour is being held on Sunday, March 6 from 10 a.m. to 4 p.m., and will be happening on Mitchell St. just south of Oak in the Coronado Historic District. In addition to the dozen bungalow homes, you will see some wonderful gardens, a classic car exhibit and experience wine tasting at 12th and Oak.

This year's event honors the legacy of early naval aviators in Coronado and will include 6 historical homes. The tour will include several houses from different time periods, all lived in by important naval aviators.

The homes reflect an eclectic mix of Coronado's architectural history. They were all built between 1910 and 1940 and include a mix of California Craftsman, Spanish Modern, a Santa Fe Territorial, and a 1940 Modern.

The Coronado Historic District is loosely bounded by Virginia to the north, McDowell to the south, 7th St. to the west and 16th St. to the east. It was designated historic in late 1986 and includes a number of subdivisions and home styles.

Tickets are \$15 and may be purchased either at the Coronado Visitor Center (operated by the Coronado Historical Association) at 1100 Orange Ave., Coronado, 619-435-7242 or at www.coronadohistory.org.

2011 Coronado HISTORIC HOME TOUR

Sunday, May 8, Mother's Day, 11am-4pm



Honoring Coronado's naval aviation heritage:
Six unique homes, six different stories.

To Purchase Tickets:
Phone: 619.435.7242
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Coronado Historical Association



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1100 Orange Ave., Coronado

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PINNACLE
Just listed. Custom designed residence with panoramic city and harbor views. Fantastic layout with spacious entertainment area, split master suites, den, & 2 large terraces. Model gorgeous! \$1,199,000

HORIZONS
Short Sale. Subject to bank approval. 2BR/2BA with views of the harbor from the terrace. Gas fireplace. two parking spaces. Very well priced for a very patient buyer. \$475,000



In Escrow



HARBOR CLUB
Sought after West Tower "bubble" layout features jaw dropping wrap around water views. You just can't get any closer to the views than this 31st floor stunner. \$1,275,000

HORIZONS
Richly appointed Townhome with street access, park views, high-rise amenities and the feel of a single family home in the city. Located in the heart of the Marina District. \$639,000



Another Sold!



COLUMBIA PLACE
Great value! 2BR/2BA, 2 parking spaces. Fabulous location in a classy established and upscale residential setting--Marina District. Charming garden complex. Low HOA too. Call us!

HARBOR CLUB PENTHOUSE.
What could be more luxurious than a full private floor with 360 degrees of harbor, ocean and city views? This one-of-a-kind residence showcases the opulent contemporary design by Ken Ronchetti but does nothing to take away from the wealth of views. Furnished. \$5,500,000



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OPEN HOUSE DIRECTORY

LA JOLLA					
Sat & Sun 1-4pm	5411 La Jolla Mesa Dr.	3BR/2BA	\$800,000-\$850,000	Dana Home	858-945-3004
Sat & Sun 1-4pm	7530 Draper Ave. #6	3BR/3.5BA	\$944,444	Kathy Evans	858-488-7355
Sat & Sun 1-4pm	333 Coast Blvd. #16	2BR/2BA	\$1,195,000	Alex De Rosa	858-752-3803
Fri 12-3, Sat & Sun 1-4pm	100 Coast #402	2BR/2BA	\$1,295,000	John Walsh	858-442-1861
				& Dina Lander	619-992-4532
Sat 1-4pm	1688 Caminito Aliviado	3BR/2BA	\$675,000	Goldie Sinegal	858-342-0035
Sat 1-4pm	553 Bonair Place	3BR/2.5BA	\$1,345,000	Matt Glynn	858-869-7661
Sat 1-4pm	2302 Avenida de la Playa	3BR/2BA	\$1,450,000	Eric Eaton	858-349-7566
Sat 1-4pm	2002 Olite Court	3BR/4BA	\$2,399,000	Mert Guin	858-201-8540
Sat 1-4pm	5802 Sagebrush Rd.	4BR+Office/3.5BA	\$2,460,000	Brant Westfall	858-454-7355
Sat 12-3pm	1626 Clemson Circle	5BR/6BA	\$3,700,000	David Mora	619-994-2438
Sun 1-4pm	1805 Caminito Amergon	3BR/2BA	\$725,000	Sally Fuller	858-449-8575
Sun 1-4pm	3121 Hamburg Square	3BR/3BA	\$950,000	Missy Murray	858-213-3170
Sun 1-4pm	5335 Chelsea	2BR/1BA	\$1,100,000-\$1,250,876	David Schroedl	858-459-0202
Sun 1-4pm	1883 Caminito Marzella	3BR/2.5BA	\$1,100,000-\$1,300,876	David Schroedl	858-459-0202
Sun 1-4pm	1329 Caminito Balada	3BR/2.5BA	\$1,170,000	Goldie Sinegal	858-342-0035
Sun 1-4pm	909 Coast Blvd. #27	2BR/2BA	\$1,299,000	Dana Home	858-945-3004
Sun 1-4pm	615 Bonair Place	3BR/2.5BA	\$1,345,000	Boni Buscemi	858-382-4101
Sun 1-4pm	7103 Monte Vista Ave.	3BR/2.5BA	\$1,395,000	Matt Glynn	858-869-7661
Sun 10-1pm	245 Prospect St. #PH3	2BR/2BA	\$1,499,000	Brant Westfall	858-454-7355
Sun 1-4pm	1450 La Jolla Rancho Rd.	6BR/4BA	\$2,290,000	The Daniels Group	858-344-2230
Sun 1-4pm	821 Havenhurst Point	5BR/5BA	\$3,000,000-\$3,400,876	David Schroedl	858-459-0202
PACIFIC BEACH / MISSION BEACH / CROWN POINT					
Open 7 days a week 12-5pm	4151 Mission Blvd.			Bernie Sosna	858-490-6127
Sat 12-3 Sun 1-4pm	2014-2024 Homblend St.	2-3BR/3BA	\$469,000	Kathy Evans	858-488-7355
Sat & Sun 11-2pm	4007 Everts St. #2D	2BR/2BA	\$549,000	Robert Luciano	619-794-5211
Sat & Sun 1-4pm	2270 Soto St.	3BR/2.5BA	\$750,000-\$799,000	Dana Home	858-945-3004
Sat & Sun 1-4pm	819 Nantasket	2BR/2.5BA	\$785,000	Ocean Pacific Properties	858-274-1553
Sat & Sun 2-5pm	2181 Harbour Heights	5BR/4BA	\$1,895,000	Eric Eaton	858-349-7566
Thurs, Fri 1-5 Sat 1-4 Sun 9:30-4pm	1064 Diamond St.	4BR/4BA	\$974,900	Kathy Evans	858-488-7355
Sun 1-4pm	2120 Thomas Ave.	3BR/2BA	\$559,000	Stan Simpson	619-846-8754
Sun 1-4pm	1235 Chalcedony St.	3BR/1.5BA	\$776,000	The Daniels Group	858-344-2230
Sun 12-6pm	2176 Diamond St.	6BR/3.5BA	\$1,199,000	Kathy Evans	858-488-7355
POINT LOMA / OCEAN BEACH					
Sun 1-4pm	3111 Shadowlawn St.	3BR/2BA	\$719,000	Cindy Wing	619-223-9464
Sun 1-4pm	4526 Pescadero Ave.	3BR/3BA	\$995,000-\$1,050,000	Tami Fuller	619-226-8264
Sun 1-4pm	475 San Gorgonio	15000 sf. Lot W/2BR Home	\$1,388,750	Leslie Reynolds	619-987-4156
Sun 1-4pm	895 Sunset Cliffs Blvd.	5BR/5BA	\$3,750,000	Tami Fuller	619-226-8264
DEL MAR					
13656 Mira Montana	4BR/2.5BA		\$950,000-\$1,095,876	David Schroedl	858-459-0202
CLAIREMONT					
Sat 1-4pm	6771 Bamburgh dr.	4BR/2BA	\$439,000	Shari Smith	858-449-8111
TIERRASANTA					
Sun 2-4pm	6152 Portobelo Ct.	3BR/3BA	\$479,000	Iberia Enterprises, Inc.	619-518-2755
UTC					
Sun 1-4pm	5180 Renaissance Ave.	4BR/2.5BA	\$980,000	Claire Melbo	858-551-3349
HILLCREST					
Sat & Sun 12-3pm	3754 Centre St.	3BR/2BA	\$479,000	Robin Borrelli	619-368-9373
				& Krista Bell	619-209-9953

Don't be left out of our next issue



For advertising Information, contact Heather Adams

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SOLD



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CANDLELIGHT DRIVE

This La Jolla home has a spectacular view of the ocean, Coronado Islands and Mission Bay! This one owner custom built home has 1,592 square feet, was built in 1959 on this 5,200 square foot lot amidst million dollar homes and is priced to sell at \$825,000! Shown by appointment only. Please call Klatt Realty for more information & your appointment to see this home.

COAST BLVD.

We are offering this 7th floor studio condo for sale at the reduced price of \$540,000! Great ocean views are enjoyed from this well located condominium! Call today! Tenant occupied. Sale is subject to existing lease.

RENTALS

1. We have a large 1 bedroom walk up apartment for a 1 year lease at \$1,600* RPM! The apartment is in a building in the Old La Jolla Village near the beach & park. Sorry, no pets and no smokers, please.
2. \$9,750* RPM: This fully furnished beautiful Ocean View home in Prestwick Estates has a panoramic vista of La Jolla Shores, the Scripps Pier and the La Jolla Cove! The home features a swimming pool, an office and multiple luxury items. You must see it to appreciate it! Offered now for a one-year lease at \$9,750* RPM! Sorry, no pets and no smokers please.
3. We have a furnished La Jolla Shores home for rent for the month of May for \$3,250* RPM! Call for an appointment to see this today!

*Owner requires an acceptable credit check, security deposit, and first and last month's rent in advance.



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