# 2017

# SMOKY MOUNTAIN TIMES

Bryson City, NC **Publication day:** Thursday **Circulation:** 3,500

www.cninewspapers.com

P.O. Box 792, Athens, GA 30603 Phone: (800) 226-0692 • Fax: (706) 548-0808 Joel Jenkins, Marketing Director JJenkins@cninewspapers.com

# **ROP RATES**

Open Rate: \$13.00 Legal and Nonprofit Rates: \$9.20

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# **Annual Volume Contract Rates**

# Multiple Paper Discounts

<u>Inches</u>	<u>Rate</u>	Discounts
75-149	\$9.20	Available to advertisers placing
150-374	\$8.50	ads in two or more papers in our region. 7% discount for
375-749	\$8.20	two papers; 10% discount for 3
750-1499	\$7.90	or more papers. No discounts apply to nonprofit rates.
1500-2249	\$7.70	apply to nonplott faces.
2250-2999	\$7.55	
3000-3749	\$7.35	
3750-5249	\$7.20	
5250-7499	\$7.00	
7500+	\$6.80	

## Consecutive Advertising Contract Rates

Inches	6 weeks	13 weeks	26 weeks	52 weeks
4"	\$8.65	\$8.30	\$8.15	\$7.40
8″	\$8.40	\$8.05	\$7.90	\$7.10
10"	\$8.30	\$7.95	\$7.80	\$7.15
15"	\$7.85	\$7.50	\$7.35	\$6.60
30"	\$7.60	\$7.25	\$7.10	\$6.35
63"	\$7.35	\$7.00	\$6.85	\$6.10
126"	\$7.25	\$6.90	\$6.75	\$6.00

——Color rates——		Mechar	Mechanicals		
<b>Available Color</b>	\$50	<u>Column</u>	<b>Inches</b>		
Full Color		1 column	1.667		
up to 15 inches	\$50	2 column	3.458		
16-31 inches		3 column	5.250		
	\$90	4 column	7.042		
32-64 inches	\$120	5 column	8.833		
65-126 inches	\$150	6 column	10.625		
		DT	21.375		

#### ROP deadline is Monday, 4:00p.m.

Ad e-mail: adrep@thesmokymountaintimes.com www.thesmokymountaintimes.com

### Rates effective January 1, 2017

# **INSERT RATES**

price per thousand

Frequency	<13	13-25	26-49	50+
single sheet	\$48.00	\$44.00	\$42.00	\$40.00
4 pg tab	\$50.00	\$46.00	\$44.00	\$42.00
6 - 8 pg tab	\$50.00	\$46.00	\$44.00	\$42.00
10 - 12 pg tab	\$52.00	\$48.00	\$46.00	\$44.00
14 - 16 pg tab	\$54.00	\$50.00	\$48.00	\$46.00
18 - 20 pg tab	\$56.00	\$52.00	\$50.00	\$48.00
22 - 24 pg tab	\$58.00	\$54.00	\$52.00	\$50.00
26 - 28 pg tab	\$60.50	\$56.50	\$54.50	\$52.50
30 - 32 pg tab	\$63.00	\$59.00	\$57.00	\$55.00
34 - 36 pg tab	\$65.50	\$61.50	\$59.50	\$57.50

- Add \$2.50 for each additional four-page tab after 36.
- Full run only
- Maximum size insert is 11" x 11". All other sizes must be folded prior to delivery.
- 13-25, 26-49, 50+ requires signed contract
- · Mini-tabs, flexies and quarter folds require quote from the publisher

## **Shipping Information**

Inserts should be received one week prior to insertion.
Ship 1/2 fold to:

Smoky Mountain Times c/o The Mountain Press 40 Depot Street Franklin, NC 28734

Call for digital advertising rates!

# MARKET FACTS

for Swain County



Occupied Households: 5,672 Total Population: 13,981 Median Family Income: \$33,786 Total Retail Sales: \$93,951,000

Retail Sales per Average Household: \$7,213/yr

Source: 2010 US Census

#### ADVERTISING BENEFITS

- major stop before entering national parks in NC
- over \$100 million in retail sales in Swain County
- captive audience of 5600 households

DMA: Greenville/Spartanburg/Anderson, SC-Asheville, NC Market Penetration: 48%